

## **PROMOTIONAL OFFER – GC CHROMATOGRAPH CANNABIS TESTING**

*“Washington State’s first and only Washington State Department of Agriculture [WSDA] and Washington State Department of Health [DOH] conforming, Independent Third Party Mobile Cannabis Testing Service with GC Chromatograph cannabis testing capabilities”.*

**“NOW THERE IS NO REASON NOT TO... GET YOUR CANNABIS TESTED!”**

Up until this point, our independent third party mobile cannabis testing services have been available only to SCA Executive Members who were participating in our **Cannabis Safety & Quality Testing Services Pilot Program**. Because of the success of this program we have decided to offer **GC Chromatograph cannabis testing to any qualified Cannabis patient with proper documentation and any authorized or licensed Designated Provider [Individual Grower’s, Collectives, Co-ops, Patient Networks etc] within the Seattle Cannabis community.**

**\*\*LIMITED OFFER\*\* PROMOTION CANNABIS TESTING WILL BE OFFERED AT:**

**\$40 per cannabis sample test [SCA member rate]**

**\$75 per cannabis sample test [3 sample minimum for non-SCA members].**

Typical sample test consist of *a **Microscopic Safety Inspection and a Cannabis Potency Analysis*** using a **GC Chromatograph**. Tests are usually completed within 2 hours depending upon number of samples tested and set up time. **SCA Report and Label** are usually generated before we leave your premises. *Our mobile services are fast, discreet, accurate, professional and compliant.*

A **SCA Cannabis Testing Report** will be provided after each sample test and includes:

- A Chromatogram graph printout
- A Magnified picture of sample
- A brief cannabis Strain Report, and
- A CertifiedCannabisSafe™ label [If sample passed inspection]

**CertifiedCannabisSafe™** *is a Seattle Cannabis Association certification mark that we believe by displaying this label you will have evidence that your business has implemented a “basic” Cannabis Safety & Quality Program.*

We are pretty sure someone is going to begin asking some very revealing questions to every licensed commercial *Designated Provider [Grower supplier’s, Collective’s, Co-op’s, Patient Network’s etc]* *Do you have a Safety/Quality plan in place? Has this medicine or cannabis product been tested? How? and by whom? How does this cannabis strain specifically help certain medical conditions?*

*SCA is trying to help the Seattle Cannabis community get a head of what’s coming. Further, this type of testing establishes a basis for a Cannabis Safety & Quality Program, and demonstrates your willingness and commitment in developing:*

- A ***control process*** documenting the source of all cannabis and cannabis products from cultivation facility to patient;
- A ***documented process assuring the safety and quality*** of all medical cannabis and medical cannabis products including inspecting for bacteria, mold, pesticides and other contaminants; and
- A ***scientific process for determining patient dosage/strain efficacy*** through cannabinoid testing of the major active compounds in medical cannabis [i.e. cannabinoids THC, CBD and CBN levels, ratios and percentages].

Our independent third party mobile cannabis laboratory testing services are tailored for cannabis testing, and are derived from laboratory “*best practices*” used by WSDA and DOH laboratory facilities [*They are familiar with our testing equipment and our methods*]. Our laboratory practices are also based upon **U.S. Food and Drug Administration [FDA] Laboratory Guidelines, Clinical Laboratory Improvement Amendments [CLIA] / Washington State Medical Test Site [MTS] licensure program and Laboratory Quality Assurance [LQA] requirements and Good Laboratory Practice [GLP] program principles** appropriate for cannabis testing use. We at SCA feel very comfortable stating “*our independent third party mobile cannabis laboratory testing practices are WSDA and DOH [and LQA] conforming and our testing services are compliant with applicable laws, regulations and ordinances*”.

**\*\*LIMITED OFFER\*\* PROMOTION CANNABIS TESTING MONTHLY PLEDGE**

**If you Pledge to get 12 cannabis sample test per month for a year, SCA will automatically provide you with a SCA Executive Membership \$2500 membership and/or monthly dues will be waived for that year [or if you are an existing SCA Executive Member we will “offset” your membership dues for a year]. That means ... a free SCA Executive Membership, for just pledging to get 12 cannabis samples tested per month for a year.**

The reason we are offering this promotion is twofold:

1. To establish Washington State Cannabis Industry testing standards and practices; and
2. To demonstrate Seattle Cannabis community leadership, through the adoption of *patient-centric practices* designed to optimize cannabis patient safety and care, using *Society of Participatory Medicine principles* within the cannabis healthcare testing domain.

By using this approach, we feel you will be: indirectly assisting in establishing Washington State Cannabis Industry testing standards and practices, and directly improving the image of Seattle’s cannabis businesses and the products and services we provide.

SCA wants to demonstrate our ability to govern and regulate ourselves using a *participatory healthcare model*, with established community based quality standards and safe business practices. The immediate benefits to you are: you will be participating in *transformational cannabis healthcare*; and demonstrating your commitment to the

betterment of your community and to the care of the patients you serve...*by just testing your cannabis products.*

The truth of the matter is by helping our community and our elected officials [*through cannabis community self-governance, patient-centric cannabis healthcare and routine cannabis testing, auditing and monitoring*] we are helping ourselves, which enables us to better serve our communities, patients and conduct business in a more accountable, transparent and professional manner. Objectives I believe we all are trying to achieve.

If you would like to become a SCA Member [*get your cannabis samples tested at \$40 per sample test*] or learn more about SCA call me at the number listed below or download a SCA Membership Application from our website and follow the instructions. If you choose you do not want to join SCA at this time you can still take advantage of this **Promotional Offer** and get your cannabis samples tested at \$75 per cannabis sample tested [*3 sample minimum for non-SCA members*].

Existing SCA Executive Members who have paid their annual membership [*in full*] will automatically be credited with 144 free sample test as part of SCA's *Loyalty Program* [a \$5760 value at the SCA member rate of \$40 per sample test] which can be used at anytime.

It should be obvious SCA is a non-profit with four primary interests: 1) Patient safety and quality care; 2) SCA Member success; 3) Washington State Cannabis Industry and Seattle Cannabis community betterment; and 4) Helping our elected official serve us better.

***“Easy to manage and understand once you take out greed...and help the sick, the poor and the widows and orphans. It's our community and it's time to do the right thing”.***

**E. R. Young**  
**SCA Executive Director**  
[www.SeattleCannabisAssociation.com](http://www.SeattleCannabisAssociation.com)  
**206.372.3857**